



Crystal Concha joins First Bank of the Lake

Annemarie Murphy, Executive Vice President, President of SBA Lending at First Bank of the Lake announced today that **Crystal Concha** has joined its Small Business Administration (SBA) Lending team as Vice President, SBA CRE Business Development Officer. In this role, Concha will be responsible for commercial real estate lending growth by capitalizing on her extensive knowledge and relationships in the commercial real estate lending arena.

Concha joined First Bank of the Lake's SBA team in November 2022 and has over 13 years of SBA lending experience with a focus on Commercial Real Estate lending. She specializes in the financing of industrial, medical, and multi-use properties. "As we increase our lending presence nationwide, we continue to recruit top talent that aligns with our plan for continued growth. We are excited Crystal has joined our team," stated Murphy. "Crystal is respected in the industry and brings proven success. Her knowledge and expertise in the industry is an asset to First Bank of the Lake."

Concha graduated from Cal Poly in Pomona, California in 2019 with a Bachelor's degree in Science and a minor in Communications.

"With the backing of First Bank of the Lake and my commitment to responding to my client's objectives, I am able to provide clients with a variety of financing options. While I can help across any industry, I have special expertise working with industrial, restaurant, and medical industries," stated Concha. "I put my years of experience to work for my clients and have the privilege helping them succeed." Concha is located in Downey, CA. She can be reached by phone at 562.201.5699 or by email at cconcha@fblake.bank.

About First Bank of the Lake

First Bank of the Lake, headquartered in Osage Beach, Missouri, has been meeting the financial needs of individuals and businesses for over 36 years. First Bank of the Lake provides a full range of deposit products and services, along with consumer, residential mortgage, and commercial lending. The Bank is also an SBA lender throughout the United States. For more information about First Bank of the Lake, please visit www.FBLake.Bank.

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